

Customer:		Product:		Date:	
-----------	--	----------	--	-------	--

1. Problem Definition

a. New or Existing Product? *Enter Response*

i. New: Are there any comparable products? *Y/N*

1. Patentable? *Y/N*

ii. Existing: When/how does the problem occur? \_\_\_\_\_

1. Can it be recreated? *Y/N*

2. What parts can be modified and which ones must remain as-is? \_\_\_\_\_

iii. Provide links to similar products: \_\_\_\_\_

b. What are the applications? \_\_\_\_\_

c. Summary of product functions:

i. \_\_\_\_\_

ii. \_\_\_\_\_

iii. \_\_\_\_\_

d. What are the dimensions of the product?   x  x   mm

e. Power input type and magnitude: \_\_\_\_\_

f. Power output type and magnitude: \_\_\_\_\_

g. What is the envelope the solution must fit in?   x  x   mm

h. Annual Quantity? \_\_\_\_\_

i. Production process? \_\_\_\_\_

i. Regulatory environment? \_\_\_\_\_

j. Product Life \_\_\_\_\_

*fatigue, hours, loading cycles*

2. Work/Quote Definition

a. # of CAD Models: \_\_\_\_\_

b. # of drawings: \_\_\_\_\_

c. # of prototype parts: \_\_\_\_\_

i. Prototype production method(s): \_\_\_\_\_

d. # of load cases to be analyzed: \_\_\_\_\_

e. # of internal standards to adhere to: \_\_\_\_\_

f. # of external standards to adhere to: \_\_\_\_\_

g. Specific Vendors to use? \_\_\_\_\_

h. Permanent or temporary fix? \_\_\_\_\_

i. Estimated total engineering hours to complete based on prior customer experience: \_\_\_\_\_

3. Additional Information

a. Will the customer be providing?

i. A dedicated point of contact: *Y/N*

ii. A detailed analysis/report of the problem: *Y/N*

iii. Interfaces with other components: *Y/N*

iv. Internal Standards: *Y/N*

v. External Standards: *Y/N*

vi. SOW: *Y/N*

vii. NDA/Non-Compete: *Y/N*

viii. List of inputs/outputs: *Y/N*

ix. Expected/Desired piece price: *Y/N*

x. Visual/ Industrial Design: *Y/N*

xi. Operational Environment *Y/N*

*shock/vibration, temperature, humidity, etc*

xii. Input/Output Power specifications *Y/N*

*hydraulic, electricity, pneumatic, human, gravity, shaft, efficiency, etc*

4. Solution Requirements

- a. What are the major milestones / deadlines that must be met?
  - i. Start Date: *Enter Date*
  - ii. Milestones to be achieved in:
    1. Phase 1: \_\_\_\_\_
      - a. # of weeks: \_\_\_\_\_
    2. Phase 2: \_\_\_\_\_
      - a. # of weeks: \_\_\_\_\_
    3. Phase 3: \_\_\_\_\_
      - a. # of weeks: \_\_\_\_\_
- b. Will the following items be required?
  - i. Validation \_\_\_\_\_
  - ii. CAD Modeling *Y/N*
  - iii. Analysis *Y/N*
  - iv. Regulatory Adherence *Y/N*
  - v. Production Solutions *Y/N*
  - vi. Vendor Sourcing *Y/N*
  - vii. Site Visit(s) *Y/N*
- c. What are the deliverables?
  - i. Proposal? *Y/N*
  - ii. Alpha/Beta or Mule Prototypes? *Y/N*
  - iii. CREO/SolidWorks files (if so, what version?) *Y/N*
  - iv. FEA Reports? *Y/N*
  - v. FEA Models? *Y/N*
  - vi. Drawings? *Y/N* GD&T? *Y/N*
  - vii. Production Solution? *Y/N*

5. Process Requirements

- a. Design review frequency: \_\_\_\_\_
- b. Meeting frequency: \_\_\_\_\_